

CONSUMER RETAILER AUTOMATES SAP LICENSE MANAGEMENT FOR MAXIMUM OPTIMIZATION



THE CHALLENGE

A major consumer retailer was overran with fears surrounding SAP license audits. Their main concern was how to properly classify each of their users. Initially, they classified their users based on departments and functional role like most organization. They knew there had to be a more cost effective method of classification.

After reviewing Xpandion ProfileTailor LicenseAuditor, they soon realized that by classifying their users by usage, they were able to properly classify each user to maximize their SAP investment as well as overcome fears of facing a SAP audit.

**Automatically
reclassify users
according to
their actual
usage**



THE RESULTS

Within a few weeks after reviewing their detailed usage data on every named user, they began to build an method to automate their license classifications. They concluded the detailed analysis resulted in a more accurate and consistent method.

After a positive discussion with SAP, both parties agreed on a methodology of classification based on the detailed analysis which allowed the organization to optimized their SAP licenses and reduce their fear of any future audits. Now they have a completely automated solution to maintain continuous compliance and governance.



ADDED VALUE

The final result was a Memorandum of Understanding from SAP allowing the customer to continue using this model on an ongoing basis ensuring that they have a predictable license cost going forward as they expand the use of SAP throughout their organization.

The customer introduced good governance and automation whereby ProfileTailor LicenseAuditor continues to analyze users on a monthly basis and will automatically reclassify them as necessary according to their actual usage.

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The organization is always 100% sure of their license usage and future requirements is always SAP license audit ready - no more annual panics or nasty financial surprises.

--Xpandion SAP Licensing Consulting Partner

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ABOUT XPANDION

Xpandion focuses on the areas of ERP security, compliance, and SAP licensing. ProfileTailor is a user-friendly, easily deployed, automated management solution for companies of all sizes. It delivers unprecedented visibility of actual, real-time authorization usage, significantly improving security while reducing fraud and leakage of sensitive data. It is the only solution that detects and alerts behavior deviations in real-time, including deviations from segregation of duties and GRC rules using artificial intelligence. ProfileTailor is implemented externally to your ERP systems and is up and running within days.