

## ProfileTailor LicenseAuditor Saves Oil & Gas Company Over 3,000 SAP Licenses

### Client and Need

The client is a state-owned oil company, responsible for the management of oil and natural gas exploration on the subsoil and continental shelf, and is responsible for the exploration, production, manufacturing, transportation and marketing of hydrocarbons.

During their last internal audit, they noticed major compliance issues, misclassification of licenses and indirect access risks. A large part of the IT software budget was already being spent on SAP and with their upcoming migration to S/4 HANA, the company knew it was time to find ways to reduce their yearly SAP spend. They were looking to automate their current process and needed detail reporting for their auditors.

### Our Solution

The oil and gas corporation reviewed Xpandion based on the recommendation from one of their IT partners. After thoroughly evaluating ProfileTailor LicenseAuditor, the client decided Xpandion was the perfect fit. ProfileTailor LicenseAuditor was the only solution that offered a quick implementation, since the solution is independent from their SAP systems. The client was thrilled to learn our solution poses no risk to the SAP production environment and all analysis are done outside of SAP.

ProfileTailor LicenseAuditor was able to automate over 85% of the SAP license management processes, provide audit ready reports for their next internal audit from day one and now have a process for handling charge backs.

### Added Value

Not only did ProfileTailor LicenseAuditor meet all of their needs but additional features and processes were developed because of Xpandion.

- A new process for handling and managing charge backs
- Identified over 3,000 SAP license not in use - duplicate account and inactive users - freeing up licenses which can be allocated to new users
- Saw a 77% reduction of Professional and Limited Professional licenses when classifying by usage
- Achieved a clear view of their current and future SAP licensing position and needs